

Highland: Your partner in fleet electrification



Electrify your fleet with a performance guarantee



No upfront costs & affordable fixed payments

Highland Fleet



Electric School Buses

- ✓ **Procurement** – working with your local dealer & directly with OEMs to acquire electric school buses

- ✓ **Delivery** – on-time delivery with pre-ordered vehicles



Bus Depot Electrification

- ✓ **Infrastructure** – utility interconnection & equipment, site design & permitting, engineering & installation

- ✓ **EV supply equipment** – chargers, balance of system, maintenance



Fleet & Charge Management Software

- ✓ **Advanced charging capabilities** – managed charging & V2G
- ✓ **Comprehensive fleet view**

- ✓ **Customizable electric fleet data**
- ✓ **Platform training**



Electricity (Fuel)

- ✓ **100% of electricity expenses** associated with charging operations
- ✓ **Savings from tariff management**, managed charging, and V2G

- ✓ **Fixed electricity costs** – eliminating exposure to volatile energy prices



Vehicle Maintenance Support

- ✓ **Your mechanics & staff** – parts reimbursed at cost
- ✓ **Dealer claims & parts management** to expedite repairs

- ✓ **Maintenance planning** & routine vehicle inspection
- ✓ **Service promise** – 30 minute issue response times & status updates

ABOUT HIGHLAND

Highland Electric Fleets is the leading provider of fleet electrification-as-a-service for municipal and government fleets in North America. Active in 30 states and Canada, Highland is responsible for the largest electric school bus deployment in the United States.



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